



Realignment – Context



- Growing Economy and wealth
- Increased National/International Oversight & Transparency
- Technology Improvement and Customer Expectations
- Taxpayer behaviour determines Revenue's response
- Consistency of treatment
- Capability and staffing
- PAYE Modernisation



Realignment - Background



Revenue Statement of Strategy 2017 - 2019

We will continue to segment and understand our customer base and tailor our service and compliance strategies accordingly.

we will evolve our structures to maintain the best possible fit for the many challenges ahead

Ensure our structure evolves to help us deliver on strategic priorities

Revenue Corporate Priorities – 2018

We will continue work that will result in a better alignment of our structure, resources and risk

Refine Revenue structures giving rise to a better match of expertise, resources and risk: Continue to review our structure to ensure that it is fully aligned with our strategy and that resources are aligned with risk across the various segments of our case base



Realignment – Evolution



Previous Structural Changes:

Local Property Tax

International Taxes

Development of specialist expertise (Analytics)

Customs

District Mergers

2nd Tier Districts

PAYE Modernisation:

Fundamental change the administration and management of PAYE



Realignment – Before



Before:

- Large Cases Division
 - National Sectoral Based Districts
 - 4 Regions
 - Geographic Based Districts
 - Very inconsistent case base sizes...
 - National Stamping District Dublin Region
 - LPT CGs
 - 2015: 2nd Tier Districts Geographic Based Compliance Districts for cases under LCD
 - Dublin Construction

Districts covering Service and Compliance

Accountancy and Legal



Realignment



After:

- Large Corporates Division
 - National Sectoral Branches
- High Wealth Individuals Division
- Medium Enterprises Division
 - National Sectoral Branches
- Business Division
 - Merged Geographic Branches
- Personal Division
 - Personal Taxpayers
 - LPT/Stamping/Charities/Trusts/Sporting Bodies



Realignment – Case Allocations



Large Cases Corporates Division

Irish Turnover greater than €190m

Total Tax and Duty payments greater than €18m

Large Cases High Wealth Division

Net assets greater than €50 million

Non-residents with substantial economic activity in Ireland



Realignment – Case Allocations



Medium Enterprises Division

- Irish Turnover greater than €3m and less than €190m
- Irish Turnover greater than €1m and less than €3m and greater than 100 employees
- Construction Sector with RCT contract value greater than €3m
- Proprietary Directors and Subsidiaries/Parent of Medium Enterprise Division companies
- Sectoral Cases including: Top Legal and Accountancy Firms and Partners / Government Departments, Public Bodies / Motors / Distance Sales
- Individuals with total income greater than €500k on Form 11 and Effective Tax Rate less than 30%
- Individuals with a capital transaction with total consideration greater than €700k and total capital losses (current year plus brought forward) greater than €500k
- Individual with total property transactions value greater than €3m over the 3 most recent years
- Industrial Development Authority supported entities, Research and Development claims entities and Knowledge Box Development claims entities



Realignment – Case Allocations



Business Division

Entities registered for VAT, RCT, C&E, Excise License

Entities with trade or professional income

Proprietary Directors and Subsidiaries/Parent of Business Division companies

Personal Division

Individuals with PAYE only

Entities with no trade or professional income

• Trusts • Charities • Sporting Bodies

Cases not meeting the assignment criteria for any of the new operational Divisions i.e. PREM only, CAT only, LPT only, etc



Realignment – Structure Snapshot



Personal Division	Business Division	Medium Enterprises	High Wealth	Large
		Division	Individuals Division	Corporates Division
PAYE Modernisation Branch	Service Branch	Accountancy, Legal & HWI Branch	High Wealth Individuals Branch	Service Branch
PAYE Service Branch	Service Branch	Agriculture, Health & Tourism Branch	High Wealth Individuals Branch	Multi Tax Audit Branch
PAYE Service Branch	Compliance Branch Cork	Construction Branch	High Wealth Individuals Branch	Transfer Pricing Audit Branch
Self Assessed Service Branch	Compliance Branch Dublin City Centre, North City	IT, Science & Finance Branch	High Wealth Individuals Branch	Alcohol, Tobacco & Multiples Branch
Self Assessed Service Branch	Compliance Branch Dublin South City, Dun Laoghaire Rathdown	Manufacturing Branch	Financial Services (Pensions) Branch	e-Audit, Customs & PREM Audit Branch
Compliance Branch	Compliance Branch Galway, Roscommon	Motor Transport & Utilities Branch		Property, Construction & General Manufacturing Branch
LPT Branch	Compliance Branch Kildare, Wicklow	Non-Resident & Online Trading Branch		Natural Resources, Food & Leisure Branch
Stamping Branch	Compliance Branch Kilkenny, Waterford, Wexford, Carlow, Laois	Retail Branch		Financial Services (Banking) Branch
	Compliance Branch Limerick, Clare, Kerry, Tipperary	Wholesale Branch		Financial Services (Insurance) Branch
	Compliance Branch Louth, Cavan, Monaghan	Revenue Technical Services Branch		Information, Communications & Technology Branch
	Compliance Branch Mayo, Sligo, Donegal, Leitrim, Longford			Information, Communications & Technology Branch
	Compliance Branch South Dublin, Fingal			Motor, Oils & Transport Branch
	Compliance Branch Westmeath, Offaly, Meath			Life Sciences (Biotechnology, Pharmaceutical & Medical) Branch
				Financial Services (Financial & Investment Funds) Branch

Realignment – ITI Questions



Open Audits: In general remain with the Caseworker (Appeals with home Division)

Audit History: Not impacted by Realignment

Contact Numbers

- Contact locater has been updated
- Exceptional contacts will be updated

My Enquiries has been updated





Changes Take Place Over Time

No Changes to Office Locations

Segmented Approach to Management of Revenue Case Base - "Know Your Case Base" - 2019 Business Planning Q4 2018 - New Approaches?

Review Q1 2019